Al-powered Optimal Management of Your Electricity Bill



SERVICE INTRODUCTION

XVPP EnergySaver



Version 1.5 | November 2024

# XVPP EnergySaver

SERVICE INTRODUCTION

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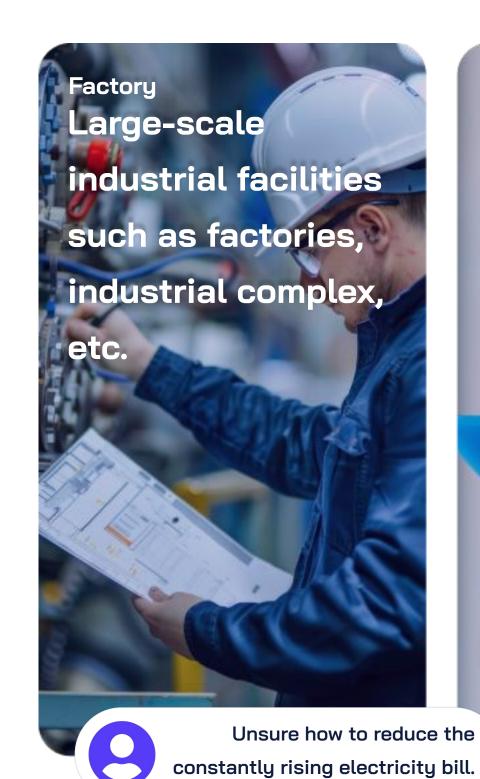
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## Who can benefit

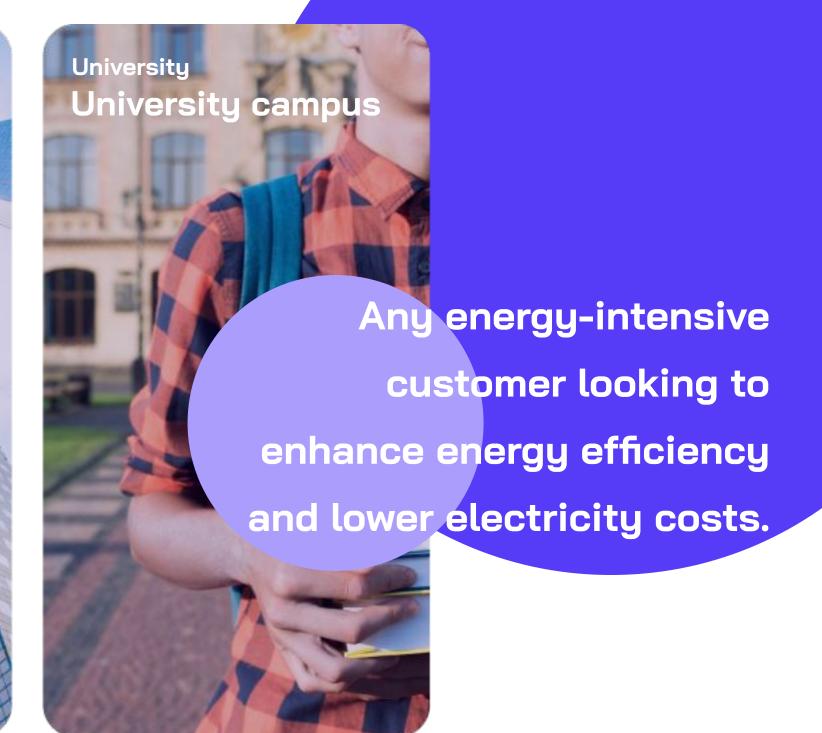
### from XVPP EnergySaver?





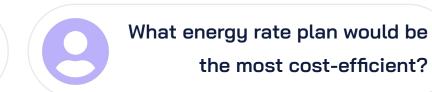


Buildings and complexes with offices and shopping

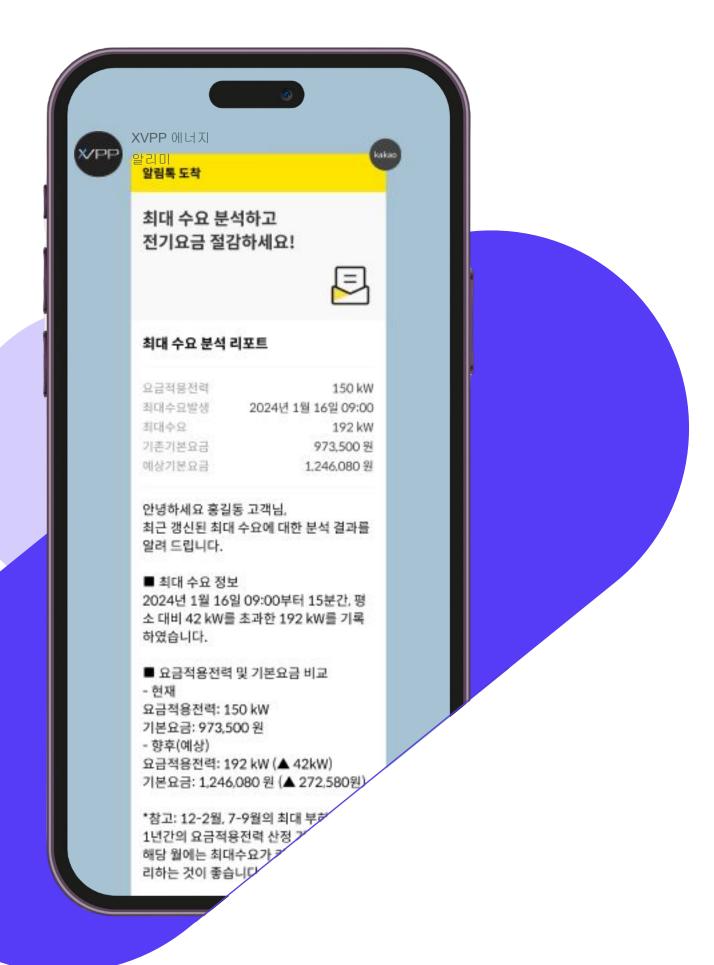




usual, why is my bill so high?







# Simple and convenient! Get notified for every update

No more tedious logins or app installations—experience complete energy efficiency with a single sign-up.

#### **Abnormal Power Consumption Detection**

Get notified if there's an unusual spike in electricity usage, as the system detects irregular patterns.

#### Weekly Power Pattern Analysis

Track changes in usage trends compared to the previous week, view the weekly peak load, and analyze daily consumption patterns.

#### Maximum Demand Analysis

Estimate your electricity bill by comparing maximum demand, billing power, and base charges to anticipate any changes.

#### **Electricity Bill Analysis**

Review electricity cost trends over the past three months and explore opportunities to improve energy efficiency.

#### **Applicable Power Charge Notification**

Stay informed about the power levels impacting your electricity bill. Receive alerts when you approach, reach, or exceed the standard threshold."

#### Monthly Power Pattern Analysis

Access detailed pattern analysis with comparisons to monthly maximum and average loads, weekly and daily usage trends, and billing power

#### Monthly Electricity Bill Report

Compare this month's electricity bill to those of last month and the previous year, and view detailed itemized charges

#### Forecast of This Month's Electricity Bill

Based on your current usage pattern, predict what your electricity bill will be. Being informed in advance allows you to take proactive measures to enhance energy efficiency.

# Korea, Japan, and Beyond: A Seamless, Borderless Service

#### Supporting major messaging services in each country.

Our platform integrates with leading messengers in each country, including Kakao Talk, LINE, WhatsApp, and more.









#### **Multilingual Support**

We offer support in Korean, English, and Japanese, with the capability to expand based on your needs.



契約電力のお知らせ

[契約電力の超過使用

000さま 現在の使用量が契約電 超えています。 直ちに電力使用量を漏 しょう!

- ■契約電力:150kW
- ■現在の消費電力:16

【注意しましょう】 契約電力を超えた最大 は、当月または今後14 電力に反映され、基本 き上げにつながる可能

XVPP 에너지 알리미

알림톡 도착



요금적용전력 알림

요금적용전력의 80% 사용 중

홍길동 님,

요금적용전력의 80%를 사용 중입니다. 전기 사용을 줄여 주세요!

- 요금적용전력
- 전력: 150 kW
- 발생일: 2024년 2월 15일
- 소비전력
- 전력: 123 kW
- 발생일시: 8월 16일 09:00

[주의하세요]

요금적용전력을 초과한 최대부하는 당월 또는 향후 1년의 요금적용전력으로 반영되 며, 기본요금 상승으로 이어질 수 있습니다. Allowable Power Usage med

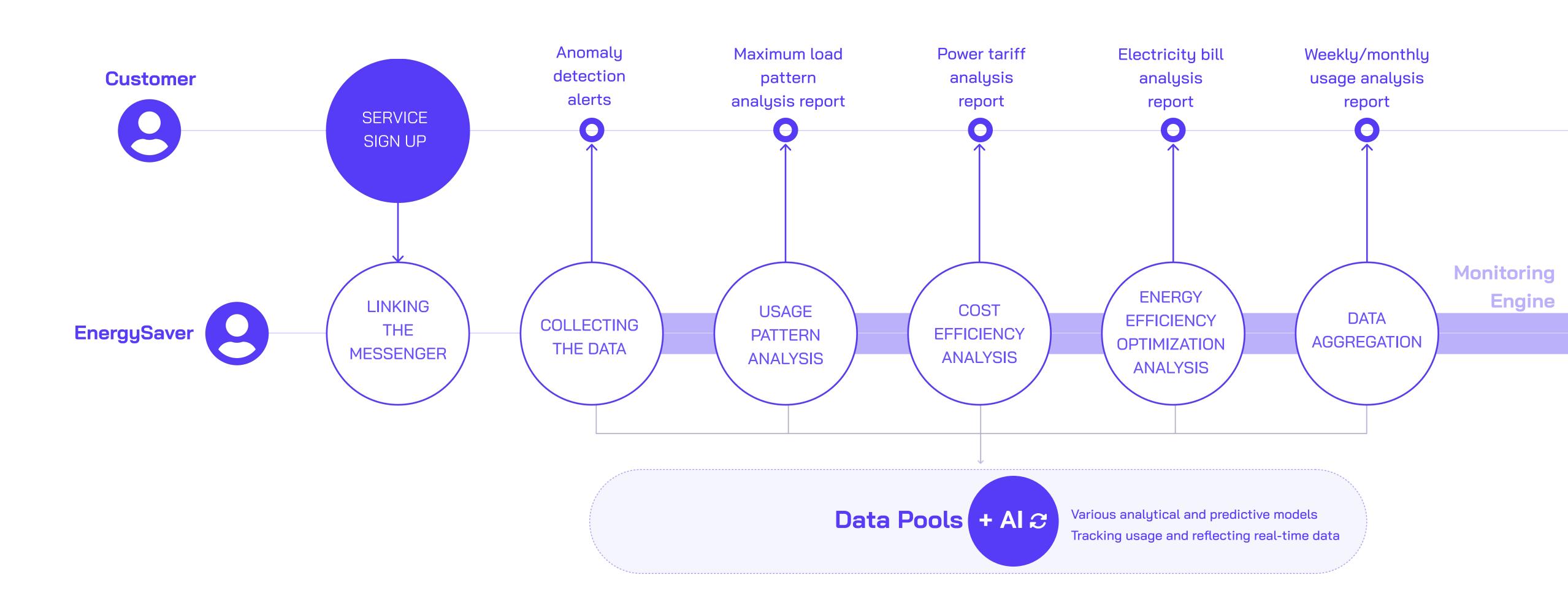
currently using 80% of owable power usage. reduce your electricity hption!

able Power Usage: 150 bruary 2024) ■ Current Consumption: 123 kW ■ ition Date: August 16,

be cautious] If the m load exceeds the ole power usage, it will be d in the allowable power for this month or the ng year, which may result crease in the basic ty fee.

# Simplifying complex and challenging energy issues

Simply sign up, and we'll take care of the complex data analysis for you.



# Building a Life of Abundant Energy Together.

Individually and collectively, the XVPP product line connects and evolves continuously.



#### XVPP BESS Ops X EnergySaver

- Anomaly detection and operation schedule notifications for BESS.
- Subscription to performance analysis reports for BESS operations



#### XVPP Solar Ops X EnergySaver

- Solar power generation monitoring and anomaly detection notifications
- Subscription to daily/weekly/monthly generation performance analysis reports

#### XVPP Amadeus X EnergySaver

- Self-DR schedule notifications
- Proposing simulations for distributed energy resource operation

#### XVPP EnergySaver Development Roadmap

#### Research and development of new energy operation models

Simulations for distributed resource operation to prepare for the changing energy market

#### Securing reserve power and participating in power market transactions

Generating additional revenue by selling excess power secured through optimal resource operation

#### Promoting energy independence through solar power generation

Monitoring energy flow in the workplace, forecasting supply and demand, and maintaining balance

#### Maximizing energy efficiency using BESS resources

Real-time charge/discharge scheduling tracking demand, securing reserve power

#### Energy efficiency based on usage data analysis

Demand pattern analysis, peak reduction, usage monitoring

Premium Energy Service

# XVPP EnergySaver

X BESS X Solar Ops

Maximize energy efficiency

by connecting batteries and photovoltaic resources



Premium service customer analysis

# Advanced institutions such as general hospitals

We help alleviate the financial burden of high energy costs caused by soaring prices, fluctuating exchange rates, rising interest rates, and increasing electricity bills



#### Open 24/7 year-round

HVAC and life support systems remain operational, ensuring a stable power supply even during emergencies like blackouts.



Utilize high-power medical and surgical equipment, and maintain the operating infrastructure for various medical devices.



#### **ENERGY COST PRESSURE**

High prices, elevated interest rates, and increasing electricity bills
Limited budget for investments in energy infrastructure



Service Recommendation:
Guaranteed Electricity Bill
Reduction Rate (%)!

You can reduce your electricity bills without incurring any additional costs



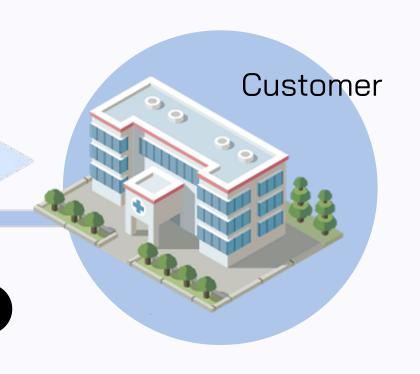
Battery + Load

Management Energy

Cost Reduction

Services

Service Fee: \$0
How?



# What is Guaranteed Electricity Bill Reduction Rate (%)?



Regardless of the actual savings, we guarantee a percentage reduction in your electricity bill



We also offer discounts on service fees by providing suitable locations within the facility for rental battery installation



The monthly service fee is deducted from your energy cost savings, resulting in no actual additional costs

Minimize initial high investment risks with rental batteries

300 kWh to 1 MWh based on load analysis results

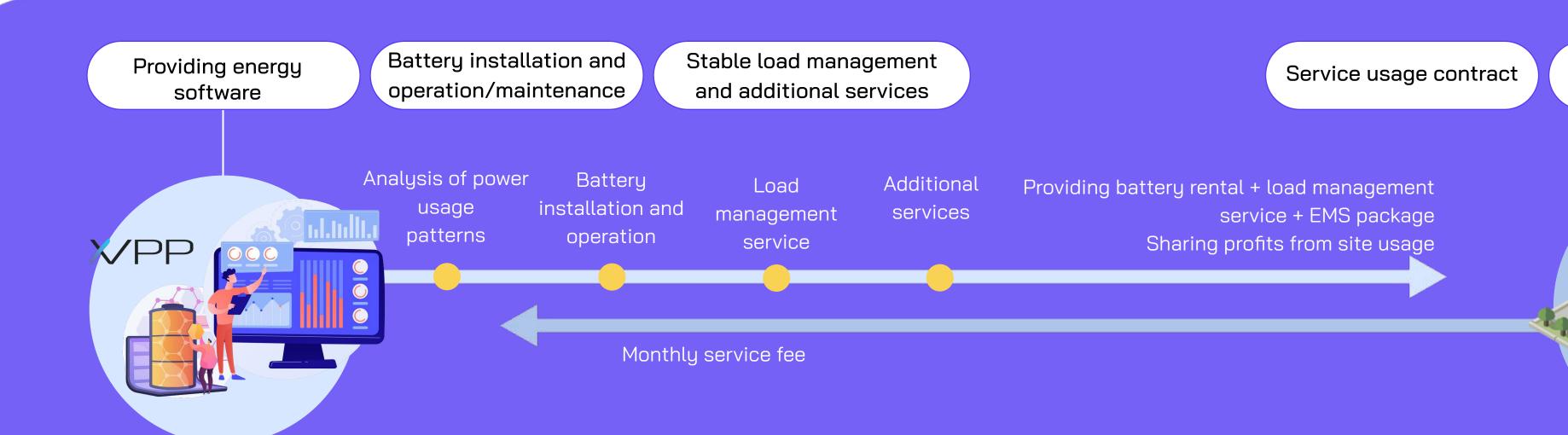
Enjoy guaranteed savings on electricity rates

Benefit from reliable load management and opportunities for additional revenue generation.

Providing site for

battery installation

Customer



# Co-Equity Investment and Profit Sharing Model

Investment ratio adjustment available

Continued energy cost savings even after recovery of investment costs\*

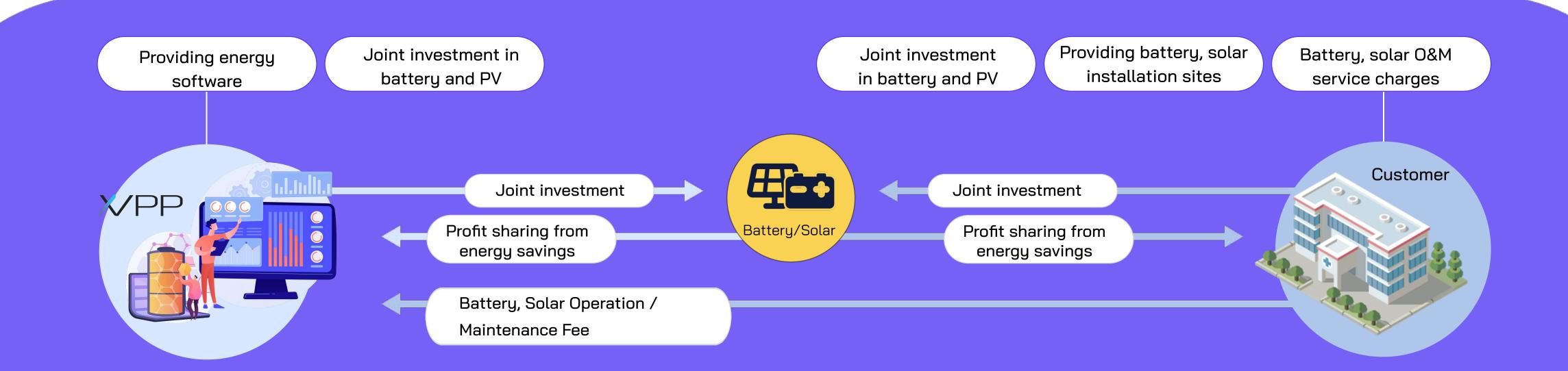
\*The payback period is calculated based on the annual savings of the customer and the initial costs spent

Stable load
management and
additional
revenue
generation



Joint investment in energy cost reduction infrastructure (battery and/or solar), considering the equity ratio of XVPP and the customer

The payback period may vary depending on the joint investment structure



# Service Delivery Process



Deciding on the service package level after analyzing the energy use pattern (2-3 months)



Ensuring energy cost reduction through

Al-driven load optimization and battery usage



#### Pilot Project Charges

Differential agreement is made based on the number/complexity of managed facilities and the amount of power used in the PoC site

#### Commercial service charge

The basic service fee plus the savings commission is calculated based on the energy costs saved through the service.

No additional costs!

# Service Implementation Benefits

Reduce energy costs, stable energy supply, and integrated management of energy resources

Maximize cost savings by installing distributed resources such as batteries and solar power

Leverage AI-powered
energy management to
minimize additional
energy costs

Significantly Reduce Energy
Costs by Lowering Peak Demand
and Contract Capacity for
Distributed Resources

Al-Based Load Optimization: Reduces Basic Energy Costs

Average

Al-Driven Automatic Integration and Portfolio Optimization:
Enhances Infrastructure for New Energy Resources such as Solar, Batteries, Electric Vehicles, and Charging Infrastructure, Leading to Reduced Additional Energy Costs

Energy Integration Monitoring and AI-Based Advanced System Operation Ensure a Stable Energy Supply

Integrated management of energy resources within facilities, including air conditioning, electric vehicle infrastructure, emergency generators, and distributed power supplies

Comprehensive resource monitoring dashboard that incorporates existing ICT infrastructure within the facility.

Real-time response to emergency situations by organizing and managing a portfolio of available resources using Al.

Ensuring stable energy supply even in emergencies

Providing integrated monitoring of existing infrastructure and energy resources

# Get Started: Your Energy Secretary at Your Fingertips

X/PP EnergySaver

**WEBSITE** 

www.eipgrid.com

**EMAIL** 

contact@eipgrid.com

**SERVICE** 

www.eipgrid.com/contact

**INQUIRY** 







# Appendix

High level project plan and requirements

# Pilot Project Phases and Requirements (sample)

Phase	Step	Lead Party / Supporting Party	Requirements
1. Pilot Site selection	<ul> <li>1.1. Available site list up</li> <li>1.2. Site review: <ul> <li>Contract capacity</li> <li>Data accessibility</li> <li>Compliance with laws and building codes</li> <li>Existing energy management system compatibility assessment</li> </ul> </li> <li>1.3. Site selection (recommended contract capacity: &gt; 500 kW)</li> <li>1.4. Project task force establishment</li> </ul>	Lead Party : Client Supporting Party : EIPGRID	<ul> <li>Site contract capacity information</li> <li>Power bill information</li> <li>Metering data access information (Y/N)</li> <li>Applicable laws and building codes availability</li> <li>Existing EMS specifications</li> </ul>
2. Pilot project running	2.1. Data access establishment (API matching or additional metering device installation and interfacing)  2.2. Load data analysis:	Lead Party : EIPGRID Supporting Party : Client	<ul> <li>Metering data access (API or via additional H/W installation)</li> <li>Cloud infrastructure establishment (Korea cloud infra recommended for PoC)</li> </ul>
3. Proof of concept results review	<ul> <li>3.0. Assessment of energy savings impacts on operations</li> <li>3.1. Scalability assessment (additional load savings, deployment to multiple sites, DER investments, etc.)</li> <li>3.2. Commercial scale solution design</li> <li>3.3. Commercial scale cost / savings potential assessment</li> </ul>	Lead Party : EIPGRID Supporting Party : Client	
4. Commercial phase design	4.1. Additional sites selection 4.2. Commercial phase cost / scale calculation	Lead Party : Client Supporting Party : EIPGRID	

# Commercial Project Phases and Requirements (sample)

Phase	Step	Lead Party / Supporting Party	Requirements / Details	
1. Scoping and Contracting	1.1. Statement of Work draft	Lead : Client	- Contract capacity information	
	1.2. Service Agreement draft and review	Support: EIPGRID	- Power bill information	
	1.3. Service Agreement signage			
2. Service readiness	2.1. Additional H/W procurement	Lead : Client	- Metering IoT and/or Load control IoT (X00 USD ballpark cost)	
		Support: EIPGRID		
	2.2. Additional H/W installation and testing	Lead : Client	- On-site person in charge on client side	
		Support: EIPGRID		
	2.3. Cloud infrastructure setup and configuration	Lead : EIPGRID	- Project country or region infra setup recommended (X000 USD ballpark annual cost)	
		Support : Client		
3. Service start	3.1. Staff training	Lead : EIPGRID	- Administrator and operator designated roles on client's side	
		Support : Client		
4. Service Operation &	Monitoring, Evaluation, Continuous improvement	Lead : Client		
Maintenance		Support : EIPGRID		